

Jim Miller

CharityAuctioneer.com - Owner

jim@charityauctioneer.com

Summary

I work exclusively with 501c3 non profit organizations in the planning and implementation of successful benefit Auction fund raisers. Maintaining a tight-knit client base enables focused attention to client needs and allows one on one consultation.

Clients include Private/Public schools, nationally recognized non profit organizations and small local non profits who present Benefit Auctions for the purpose of fund raising.

Specialties

Benefit Auction Planning, Charity Auctioneer, emcee, voice-over talent, Charity Fundraising

Experience

Owner at CharityAuctioneer.com

January 1995 - Present (15 years 5 months)

I am the owner and chief bottle washer.

26 recommendations available upon request

Sales & Design at Art & Image Custom Designed Signs

1998 - 2000 (2 years)

Full service custom design sign making shop. Everything from banners to full electric signs.

Radio Personality at Small/Medium Market Radio

1987 - 2000 (13 years)

Hosted a variety of on-air radio programs. Formats ranged from Country to Smooth Jazz over the years. Primarily a Morning Talent.

Education

Specs Howard School

Radio Broadcasting, 1980 - 2000

Honors and Awards

Perfect Attendance in 6th Grade.

Interests

Helping charity organizations, going to auctions, Sailing, techie Gadgets, Web design, music, Chicago Cubs, Detroit Red Wings, Long walks on the beach ;)

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26 people have recommended Jim

"Jim is an expert auctioneer that has a natural ability to command a room, engage guests using creative approaches all the while keeping the goal of driving revenue for the organization at the forefront. He arms his clients with the knowledge needed to achieve a successful live and silent auction. It was a pleasure to work with Jim and I highly recommend him and the service he provides."

— **Teresa Gruber**, was Jim's client

"Not only is Jim an expert at conducting auctions for non-profits, but he is a trusted advisor. His creativity is astounding; his depth of experience and understanding of the industry is remarkable; his motivation for everyone to succeed is refreshing. Jim has served as the live auctioneer for the BMA Chicago Biz Bash for several years. And each year as we try new ideas, he's right there with us--guiding with experience and insight. Recently, he went above and beyond, by providing a creative promotion of our event live and unrehearsed that not only raised awareness but raised money. As Chair of the Windy City Biz Bash, I wholeheartedly recommend Jim. It's a tough business with clients who demand much--from budgets to results. You will not--and can not--go wrong with Jim and his company."

— **Karen Pittenger**, was Jim's client

"Jim led our silent and live auction with great enthusiasm. He energized and entertained our guests with witty appeals, and his role as emcee was invaluable in managing the crowd throughout the evening. Furthermore, his knowledge of effective auction techniques -- from layout to pricing to procedure -- is truly bottomless! This is an auctioneer who really knows his stuff."

— **Kelsey Rotwein**, was Jim's client

"Jim Miller performed his responsibilities with great professionalism, enthusiasm and expertise, helping us to substantially increase Asheville Catholic School's net revenue year-over-year. He was incredibly helpful prior to our auction with suggestions and ideas to enhance our program and procedures. Jim also provided useful feedback to our event from last year which helped to improve this year's auction. Jim did an awesome job promoting items during the silent auction by walking the room and interacting with patron's before the LIVE auction began. Jim's auctioneer style

engaged the audience making it a very enjoyable and fun evening for all in attendance. He was able to scan the audience for the slightest indication of a bid, and quickly gauged the audience's interest for an item. Jim's sense of humor, enthusiastic energy, and rapport with the audience quickly added to the overall success of our evening. I have no reservations recommending Jim Miller for his excellent and professional service as an auctioneer. ~Andrea Chirieleison, Asheville Catholic School"

— **Andrea Chirieleison**, was Jim's client

"Jim is as good as it gets with his auctioneering skills and knowledge of charity auctions. He knows what works and maximizes results. I hope to have Jim at all our events. Top notch!"

— **Scott Jewson**, was Jim's client

"To Whom It May Concern: My non-profit, EdgeAlliance, hired Jim Miller very last minute to be our Auctioneer for our annual gala in February. My expectations were exceeded beyond anything I imagined. Jim made himself available immediately to meet and go over every last detail of the event and the silent and live auctions. It became immediately apparent that Jim could actually help us make a lot more money for the event. He was instrumental in helping us reorganize our silent and live auction packaging so they not only made more sense but also presented much more effectively. He also helped us make some key decisions about which items to include in the live auction versus the silent auction. He also made some other suggestions that we had not already thought of which we incorporated successfully into the auctions. All of this strategic input helped us add several thousand dollars to the total money made from our auctions. On the night of the event, Jim arrived early and put us at ease by helping us organize last minute details with the event. He also immediately made contact with the audio-visual tech support at the hotel and coordinated every last detail of the live auction which was to start after some performances and the sit-down dinner. Before the live auction, Jim made himself available during the cocktail reception to work the crowd via the microphone to get people to start competitively outbidding one another with the silent auction items. It became apparent immediately that the combination of Jim's voice and personality could more than hold the attention of the animated crowd. The live auction itself was a complete success thanks to Jim. Jim's voice, personality, sense of humor and timing was impeccable. I was amazed at how well Jim could command the attention of the crowd. He was both very entertaining and efficient in controlling the bidding process. The end result was fantastic. All items sold at prices that exceeded all of our expectations. We will definitely be using Jim's services again. He is a major asset to any event. If you would like additional information on Jim, I would be more than happy to answer any questions you might have concerning his job performance. Sincerely, Kevin Richards Special Events Coordinator EdgeAlliance, Inc."

— **Kevin Richards**, was Jim's client

"There does not exist a more personable, entertaining expert in his field. Everyone who sees Jim

Miller in action agrees that he is The Best. In addition, as a person, he is a creative genius and a lot of fun!"

— **Ann Avery**, was Jim's client

"I have worked on auctions for many years - some as a volunteer, others as part of a development staff. Jim is the best auctioneer I have been involved with. He is smart, personable, persuasive and reads a crowd very well. The group I have been associated with the last several years would be hard-pressed to run an auction without him. We're keeping Jim until he's too old to read the bid numbers (luckily for us that's a long way off!) Job well done Mr. Miller!"

— **Nancy Patek**, was Jim's client

"Jim has been an auctioneer for our charity events and I would highly recommend him to anyone in need of such services. He is great getting the crowd "into the auction." We have so much fun when he is there. He has increased the donations and contributions by thousands of dollars. He comes up with creative ways of raising additional dollars for the cause. Everyone looks forward to him being a part of the event. He loves his job and it shows."

— **Pat Tallungan**, was Jim's client

"Jim has brought innovative ideas to the table resulting in our function generating more revenue than we thought possible. The feedback that we have from our auction attendees guarantees that Jim will be back year after year."

— **Mary Theresa Gill McCombe**, was Jim's client

"Jim is worth every penny paid! From early consulting to after-auction debriefing, Jim offers valuable expertise and advice to improve our fund raising efforts. We know that our attendance has increased because our audience looks forward to seeing Jim Miller!"

— **Jorie Clark**, was Jim's client

"I have had the opportunity to work with Jim Miller while on the board of United Cerebral Palsy. Jim was retained to help us grow the revenue of our signature event. Jim was instrumental in helping us design the night, manage our silent and live auctions and set the tone for the event. I remember remarking to the chair of the event, "how often do you get substantially more than what you expected and pay for". That was our experience with Jim. He is a true professional and an absolute expert in his field. Since my experience with Jim I have confidently referred him to all of my non-profit clients."

— **John Fitzpatrick**, was Jim's client

"Jim does an outstanding job, from conception through the final event. Jim goes beyond just

showing up and running an auction. We have used Jim for many years, and we depend on him to help guide us. His knowledge and expertise have helped us to streamline our event into one that is very profitable for our charitable organization. Jim's wit and personality also make the live auction very entertaining for our guests!"

— **Barb Binkley**, was Jim's client

"Jim is fabulous to work with. He is extremely personable and very entertaining. Our auction attendees tell us they enjoy Jim, and we would not consider using any other service at this point. Jim Miller differentiates our auction from our competitors' auctions. I highly recommend him."

— **Jorie Clark**, was Jim's client

"Jim is a great auctioneer who will bring expertise to your event planning and execution. He is highly results oriented and wants to see your organization raise as much money as possible. Jim is generous with his time and knowledge during the planning phase. He has great crowd appeal, and will make your Live Auction a rocking, crowd-pleasing, money-making event. I highly recommend his services!"

— **Leslie Zachary**, was Jim's client

"A true professional and in the business for all the right reasons. Highly recommend Jim Miller!!!"

— **Carol Shilson**, was Jim's client

"Jim is an energetic, positive, confident and driven professional who gives you 150% of himself when he agrees to assist you with a project. He has high expectations of himself and the organization he works with, which is a good thing! He is excellent at what he does, and shows a passion for his work that is so admirable and sincerely appreciated."

— **Lisa Bartoszek**, was Jim's client

"I have worked at events with Jim for the past 20 years. He is professional and motivated to do what is right for the Client. His style is entertaining as well as experienced. Hiring Jim is the difference between having an auction and having an EVENT!!!"

— **Rick Bourbonais**, was Jim's client

"I first met Jim when WINGS Program, Inc. was looking for an auctioneer for one of the agency's major fundraising galas. After meeting him and receiving stellar recommendations we decided to choose Jim as our auctioneer. It was the best decision we ever could have made. With Jim's guidance and expertise we positioned the event as one of the premier galas in the northwest suburbs. He is extremely funny, quick on his feet, personable and highly creative and he consistently made more money each time we utilized his services. These special qualities,

combined with his unique ability to draw people in, have made Jim one of the best in his field. To all those still looking for a great auctioneer - your search has ended."

— **Jennifer Djordjevic**, was Jim's client

"Jim has served as auctioneer and emcee for the British American Business Council Christmas Party since 2006, and the Horizons for Youth, 'On Cloud Nine' charity event since 2004. I am involved in the organization of both events. Jim has contributed tremendously to the success of these events by: capturing the attention and interest of the crowds, and making the auctions interesting, entertaining and most importantly lucrative - by driving the maximum value possible. I highly recommend Jim as an auctioneer and emcee. He delivers results."

— **Chris Kelleher**, was Jim's client

"Jim has proven himself to be one of the top benefit auctioneers in the country. His dedication to his clients' success is unparalleled in this industry and you would be hard pressed to find a more charismatic, down to earth, professional out there. I've enjoyed the opportunities I've had working with Jim and will look forward to teaming up with him on future projects."

— **Brad O'Donnell**, *Area Marketing Manager, Auctionpay*, was with another company when working with Jim at Miller Auction Services

"Lewis University first hired Jim Miller in 2006 as the Auctioneer for our Scholarship Fundraising Gala. Not only was he outstanding as the auctioneer, his services as a fundraising consultant were invaluable. It was our pleasure and good fortune to hire him for our 2007 event and we anticipate even better results! Jim embodies the meaning of fabulous customer service and integrity. I cannot recommend him highly enough for any non-profit organization looking for auction services. He truly understands the non-profit industry and will work tirelessly to make your event a success."

— **Lisa Salazar, CCEP**, was Jim's client

"I had the privilege of working with Jim on a fundraiser this November and found him to be extremely helpful and professional. I would highly recommend him for future events and had complete confidence in his ability to perform his gift of auctioneer. He is flexible and able to handle himself with all types of personalities. I have seen him perform with a National Celebrity and he has a high level of dignity and professionalism. He truly knows his business and is an asset to any organization that hires him"

— **Susan Ahern**, was Jim's client

"Jim and I have co-hosted a charitable auction in suburban Detroit for the past decade. He is one of the most gifted people I have ever worked with. His ability to read an audience and prod them to giving generously has made every one of the events a success. I'm OK as long as I remember that I'm the straight man and he is the funny guy; otherwise I could get run over!"

— **Foster Braun**, *Owner, Foster Braun Talents*, worked directly with Jim at Miller Auction Services

"A small school in St. Louis, MO, we rely heavily upon the success of our annual auction to raise money for the school's robust scholarship program. Jim came in and far exceeded our expectations. He had great knowledge of auctions, how they should work, and more importantly how to succeed in live auctions. We were so pleased with the results of his services, that we have retained him for our event next year. With Jim's services we raised over \$113,000, a significant increase of last year. I highly recommend Jim as an auctioneer and auction expert. Not only does he fully understand auctions, but he is great to work with. Heather Lake Director of Development Crossroads College Preparatory School"

— **Heather Lake**, was Jim's client

"Jim is a truly committed to bringing the best results to his customers. He is on the cutting edge with new and innovate ideas on how to bring profit to an organization. Miller is vey compassionate about his work and provides many educational opportunities for non-profit organizations to grow and prosper in their field. I would highly recommend Jim Miller as an auctioneer and/or as a presenter on best practices for putting together a successful fundraising event."

— **Bartolotta Denise**, was Jim's client

[Contact Jim on LinkedIn](#)